

Tom Atchison
President & CEO
National Corporate Housing

What background or experience do you have that might qualify you for the Board of Directors?

I have been involved in corporate housing since 1985. With 23 offices, I have a broad perspective of housing trends.

What are your goals and objectives in becoming a board member? What would you like to accomplish while on the board?

I would like to help the RMRC increase its corporate membership, expand its charitable activities, and enhance its reputation within the industry.

What suggestions do you have to make RMRC a better association?

Develop and implement a strategy to increase corporate participation.

Biography:

After graduating from Oregon State and the University of Denver, Tom Atchison started his career in property and hotel management. In 1985 Tom entered the apartment management industry. Tom held positions of Leasing Manager, Property Manager, and Regional Property Manager with industry leaders such as R&B Realty, Trammell Crow Residential and Summit Properties. In 1995 Tom accepted a position with ExecuStay and as Senior Vice President was responsible for the operations of 18 regional offices.

In June of 1999 Tom opened the first National Corporate Housing office in Reston Virginia. With an entrepreneurial spirit and dedication to excellence, Tom has successfully opened offices across the United States and most recently acquired Equity Corporate Housing. Through Tom's dedication and leadership National Corporate Housing ranked #42 in the Washington Business Journal's Fastest Growing Companies in 2003. Then again in 2004 National Corporate Housing ranked #38 in the Washington Business Journal's Fastest Growing Companies.

Tom has several goals and objectives in becoming a Board member. He would like to become more involved in the relocation community and learn more about relocation trends. By networking with industry leaders he will be able to gain visibility for RMRC and gain more members. Tom will use his experience to help drive the mission and vision for RMRC.

Once on the board, Tom will be able to look at the big picture and strategic plan for RMRC in 2012 and beyond and make suggestions for a better association.

Doug Emmerich, CRP
EVP/Managing Broker
RE/MAX Alliance

What background or experience do you have that might qualify you for the Board of Directors?

- As an original founder of RMRC, I co-authored its original set of bylaws and during the 1990's served as a board member and one term as its president.
- I have been employed in the relocation and real estate business since 1976. It has been my good fortune to have helped hundreds of relocating families and worked more than 25 groups moves

- It has been my privilege to have spoken at more than 40 professional association meetings
- I served a two year term as president of a 501c3 organization that managed more than 1.5 million dollars annually in payables and receivables and oversaw tax and regulatory compliance for 52 student activities.

What are your goals and objectives in becoming a board member? What would you like to accomplish while on the board?

My primary goal is to continue to serve as the Campaign Coordinator for our 2012 Feeding Hope Campaign to raise funds for the Food Bank of the Rockies. I believe my efforts had an impact on the Worldwide ERC Foundation's decision to choose RMRC's local designated charity organization, Food Bank of the Rockies, as its designated charity during the recent Global Workforce Symposium and Festival held in Denver. This selection and the overall success of the Festival resulted in what will be several thousands of dollars being donated by the WERC Foundation to the Food Bank of the Rockies.

What suggestions do you have to make RMRC a better association?

- I have been enormously impressed with our meetings, most recently our event at Coors Field. Maintain that level of performance would be great, but stepping it up even more will better serve the membership
- Utilize continually evolving social media platforms to foster more effective communication among interested members.
- Reach out to our general membership for committee contribution and speaker and panelist roles at our meetings.

Biography:

Real Estate Relocation and Brokerage Services Experience

- Colorado Real Estate License since 1981
- New York real Estate License 1987 to 1990
- Served as Vice President of relocation divisions for Moore and Company, Van Schaack and Company and Coldwell Banker in Colorado and Houlihan Lawrence Real Estate Centers in Westchester County, New York (13 years total)
- Served as Managing (Employing) Broker for Frontier GMAC and RE/MAX Alliance (10 years total)

Relocation Management Company Services Experience

- Regional Business Development and Client Relations leadership roles with US West Relocation Services, Relocation Resources, Inc and InterDiamond Mobility Services (7 years total)

Other Relocation Services Experience

- Regional Business Development Director, GMAC Mortgage (17 state area, 2 years total)
- National Accounts Sales Manager, Mesa Moving and Storage (2 years)

Additional Information

- Founding member of the Rocky Mountain Relocation Council
- Founding member of the Utah Relocation Council
- Invited to speak at more than 40 national and international business conferences
- Holder of the CRP designation for twenty years
- Traveled throughout the Lower 48 from December 1982 through July 1983 with Autumn – Dog of the West, totaling 27,000 auto miles
- Happily married to Mary Lou since 1984 and enjoy three adult children who are all Colorado homeowners
- Hobbies include traveling, dancing, alpine skiing, hiking, single track bicycling and training Bardot the Pretty Red Poodle (check her out on Facebook)

Tim Lehnerz, CRP, GMS
Vice President/General Manager
Move Management, Inc.

What background or experience do you have that might qualify you for the Board of Directors?

- 24 years in the household goods and relocation industry;
- I have held positions within almost every aspect of household goods moving process, both in a local moving and storage branch capacity as well as corporate headquarters.
- My current role has placed me in a unique position of both procuring services as well as performing services as a provider to both corporate and government clientele.

What are your goals and objectives in becoming a Board member? What would you like to accomplish while on the Board?

- Help increase visibility within the community at large (i.e. student participation, participation at deeper levels of our current membership)
- Help increase participation from the government sector

What suggestions do you have to make RMRC a better association?

- Find ways to incentivize broader participation through educational opportunities, variable dues/fees structures where possible, etc.

Biography:

- Transportation Industry Professional since 1985
- Household Goods / Relocation Industry since 1989 – positions held have provided experience in the following areas:
 - Customer Service
 - Local Moving and Storage Operations
 - Office and Industrial moving Sales and Service
 - Accounting / Revenue Distribution
 - Statistical Data Analysis
 - Cargo Claims Settlement
 - Van Line Operations
 - Tariff and Pricing
 - Contract Negotiation and Administration
 - Relocation Services
- Achieved both Certified Relocation Professional and Global Mobility Specialist designations from Worldwide ERC
- Contributed to Worldwide ERC re-write of “Guide for Managing the Mobile Workforce”, released in 2008

Kylie Rupert, CRP, GRS (Incumbent)
Broker Associate
Coldwell Banker Residential Brokerage

What background or experience do you have that might qualify you for the Board of Directors?

I have been in the mobility industry since 1995 and my relocation experience includes positions in sales, account management and operations. I am also an active member of the Employee Relocation Council (ERC) and have earned my CRP and GMS designations.

In addition, I have served three terms on the Board of Directors during my relocation career and have previously held the positions of Secretary and Vice President.

What are your goals and objectives in becoming a Board member? What would you like to accomplish while on the Board?

I would love the opportunity to continue contributing to the growth and success of this organization by running for another position on the Executive Board and providing input on how we can better serve our membership base.

What suggestions do you have to make RMRC a better association?

Honestly, I feel that 2011 was a GREAT year for RMRC! We had some wonderful topics, speakers and venues for our conferences this year. We also made some amazing charitable contributions, participated in some fun networking events and saw our membership grow in the process.

I am so proud of our group!

Biography:

I have 16 years of experience in the mobility industry - on both the domestic and international sides - working in national sales, account management and operations for third party relocation companies and service providers. During my relocation career, I have obtained my CRP and GMS designations, as well as my Colorado Real Estate Broker's License.

For the last two and a half years, I have been selling real estate for Coldwell Banker Residential Brokerage, while still specializing in corporate relocation. Because I understand the stress that a relocation can put on a family, I am 100% dedicated to providing the highest level of customer service in order to make their transition a smooth one. In addition to being a member of the Coldwell Banker relocation team, I am also a USAA® Preferred Agent, Cartus Network Referral Specialist (CNRS) and Cartus Network Affinity Specialist (CNAS).

Back in the late 1990's and early 2000's, I served two consecutive terms on the RMRC Board of Directors and held the position of Vice President. In addition, I have served another 3-year term from 2009-2011 and have held the position of Secretary. As you can see, I truly enjoy being a part of the Rocky Mountain Relocation Council and I hope to have another opportunity to contribute to the success of our organization.

Donna Salazar, MBA

Account Manager

TRC Global Solutions

What background or experience do you have that might qualify you for the Board of Directors?

I have extensive relocation management experience that has afforded me the opportunity to be well-rounded in practically all relocation roles. I have utilized my experience by training new hires, as well as existing relocation employees as to the overall relocation industry and specifics to their job function. I consistently organize quality teams to develop process and procedures that could benefit the delivery of relocation.

As an added note to my experience, I am very familiar as to the workings of board members due to a side business of taking homeowner association minutes for several communities. It gave me an appreciation for the challenges and rewards of being a board member.

What are your goals and objectives in becoming a board member? What would you like to accomplish while on the board?

I attended my first Fall Conference with RRMC this past September and was impressed as to the overall education/charity focus. I was energized with a determination to consider contributing my time and talents to this worthwhile organization. My goals would be to inspire others to actively participate at RMRC

I would like to accomplish promoting even more participant not only with my team from TRC Global Solutions, but all relocation professionals. I would like to enhance awareness of my company, TRC Global Solutions. I would like to get more exposure within the relocation community in order to share in knowledge transfer

What suggestions do you have to make RMRC a better association?

I was thinking to get more people to participate in the events to have sponsor's meet and greet attendees. For example, if each board member would be responsible to meet and talk with preselected attendees then they may feel more comfortable attending other events. Another thought would be to solicit participation and exposure for RMRC is for the board of directors to possibly hold a lunch 'n' learn at area relocation companies, if possible.

Biography:

As Manager of TRC's Western Operations Center in Denver, Donna Salazar is an integral part of TRC's management team. She is responsible for the overall success and service performance of TRC's Denver-based team and also the day-to-day management of this location. Donna's passion is training and mentoring TRC associates.

In her parallel role as Account Manager, Donna serves as the client's single point of accountability for all aspects of the TRC/client partnership. She monitors day-to-day performance, offers guidance in policy development and current best practices, provides reporting and assistance with TRC Web tools and assists with any inquiries.

Donna has extensive relocation industry experience and has applied her knowledge and dedication to many roles in the relocation arena.

Donna earned a B.A. from Drake University in Des Moines, Iowa. In 2005, Donna obtained a Masters in Business Administration.